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23 Reasons

Why People Are Not Hired

1. Poor personal appearance
2. Inability to express clearly - poor voice, diction, grammar
3. Lack of planning for a career
4. Lack of interest or enthusiasm
5. Lack of confidence and poise
6. Failure to participate in activities
7. Unwilling to "pay dues" or start at the bottom
8. Makes excuses, hedges on past issues
9. Ill mannered, forgets to be courteous and write thank you note, letter or email
10. Condemns past employer
11. Failure to look interviewer in the eye
12. Weak handshake
13. Sloppy appearance on application; not filled out completely or legibly - (never write "see resume" on application)
14. No interest in industry or company, did not do homework on company history
15. Inability to take criticism
16. Late to interview without good reason or calling to let client know you will be late
17. Failure to express appreciation for interviewer's time
18. No questions (about the job, what first project will be, what a typical day will be like)
19. Failure to answer questions directly
20. Failure to answer questions honestly
21. Failure to ask for the job
22. Posting inappropriate personal information (or photos) on social networking sites
23. Using your SmartPhone in the lobby while waiting for an in-person interview (including reading email)